

## WHY: You & Springer Share Common Goals in Dissemination of Content

- Reaching Common Target Audience
  - Researchers, Educators (students) & Practitioners Globally
- Reaching Common Target Market(s) and Segment(s)
  - The structure of your organization(s) reflect many of Springer's targeted market segments
- Common "Content of Interest"
  - Your work already creates content that can lead easily to publishing books

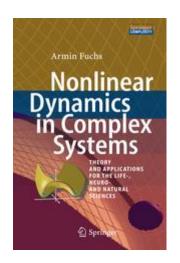


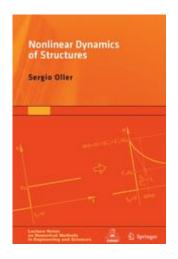
# WHAT: Various product-types needed

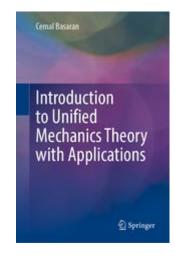
- Textbooks
- Professional Books
- Research/Reference Monographs
  - Authored
  - Edited
  - Thesis-based
- Reference Works
- Springer Briefs/Open Access Books

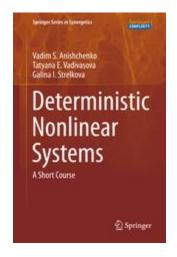


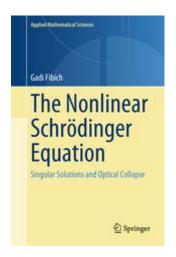
## Textbooks "legacy content," graduate & undergraduate (all images link to books on springer.com)

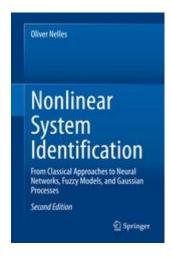




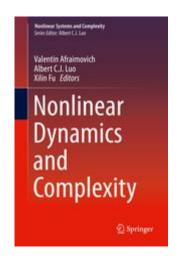


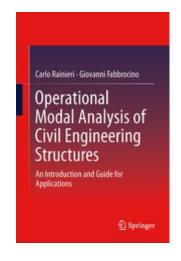


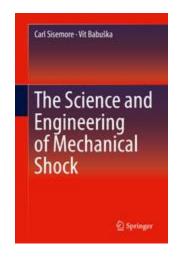


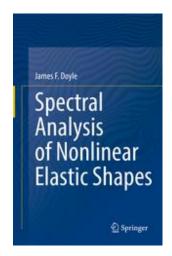


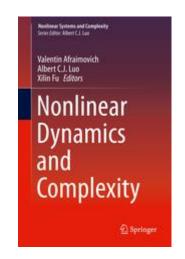
# Professional Books: procedural expertise, best practice, advanced techniques

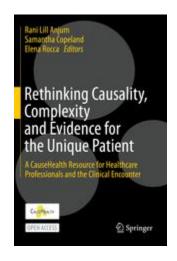




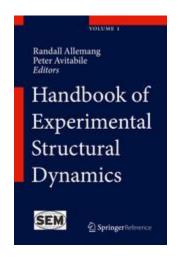


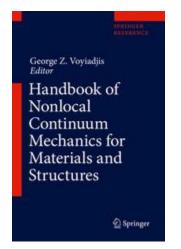


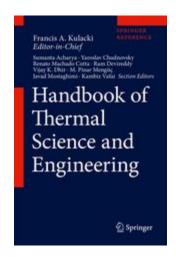


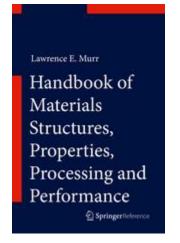


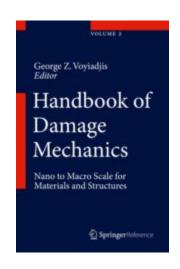
### Springer Living Reference Works

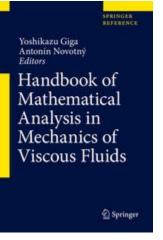




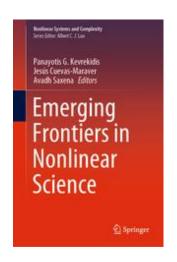


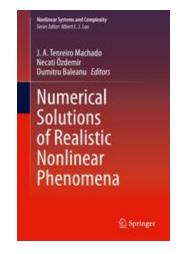


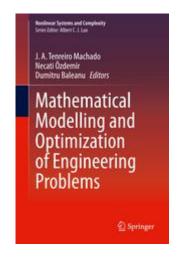


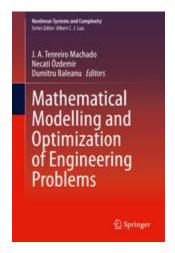


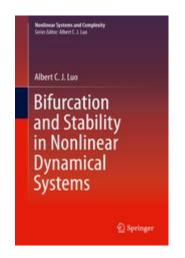
### Critical Research Monographs

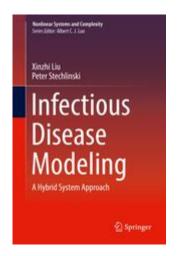




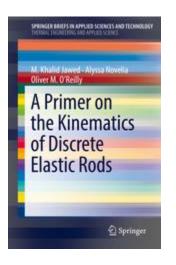


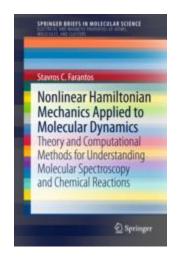


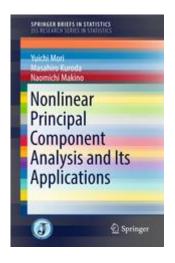


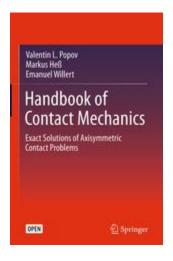


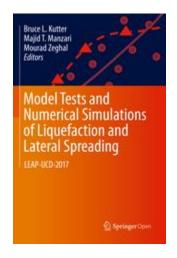
#### SpringerBriefs and Open Access Books

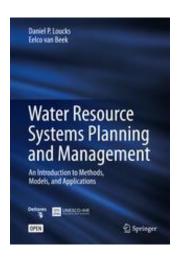




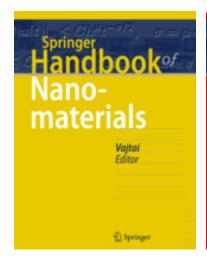






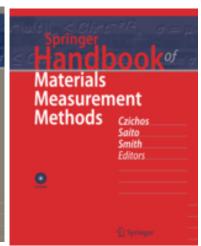


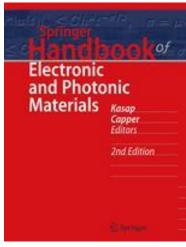
### Springer Handbooks

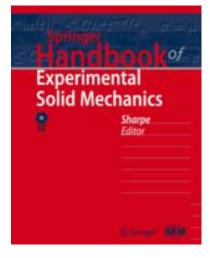






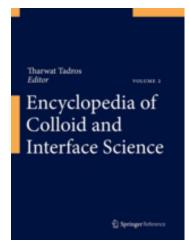


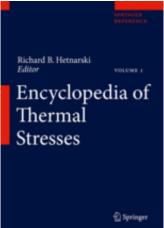


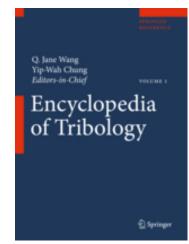


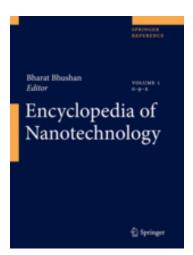


### **Encyclopedias**



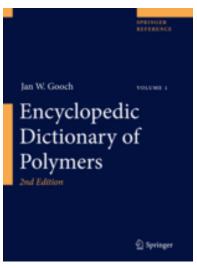






Lucas F.M.da Silva
Andreas Öchsner
Robert D. Adams
Editors

Handbook of
Adhesion
Technology



### Teaching/Research Facilitating Book Publishing

- Ongoing Teaching/Research Leads to Content Creation, e. g.,
  - Course notes
  - Journal Articles
  - Conference Papers/Presentations/Tutorials
  - Internal White Papers
- Content can be Repurposed for Book Creation
  - Book content is broader and deeper
  - Books have a beginning, middle, and end



# Cultivating Books from Existing Content

- Targeting the Widest Potential Audience
  - Journal articles, conference papers, etc. are length limited
  - Books are length "as needed"
  - Articles and papers assume more of the reader
  - Books provide more background, analysis, application, and outlook



# Cultivating Books from Existing Content

- Creating the Beginning, Middle, and End
  - Articles: like an "elevator-conversation"—time limited, but with specific goal
  - Books: like an intensive, multi-day short-course
  - Papers can become chapters
  - Sections of papers can become chapters
  - Substantial introduction/motivation added
  - Examples, applications, case-studies added
  - "Glue" added to tie together and achieve overall goals of information dissemination



#### Cultivating Textbooks from Need

- Best authors tend to be best teachers
  - Faculty need content to teach according to preference
- Establishing a market/niche is possible
  - "have it your way"
- Follow "passion"
  - It's a significant effort
- Use building-block approach
  - Print-on-Demand enabled; early revision



### Working with Springer is Easy

- Create a SIMPLE Book Proposal
  - Proposal template available; abstract and key features will suffice
  - Evaluation/approval, contract offered in days
- Create a Quality Manuscript
  - Focus on creating good content and working with your co-authors to do the same
- Springer Does the Rest
  - Full-service production includes copy-editing, page-layout and publication in print and electronic forms



### Springer Does the Rest

- Full service production
  - Copy editing, page layout, proofing by authors, Index creation (if necessary)
  - Publication in electronic and print formats
    - 65 day workflow
    - 16 week workflow
- Full-text .xml encapsulation
  - Every word searchable; discovery optimized
  - E-books enabled with "E-file"
- Print-on-Demand
  - POD vendors globally, both b/w and color



#### Springer's "E" business model

- One product: electronic database of content: SpringerLink
  - over 200,000 books; 3000 journals
    - +13,000 (books)/year
  - owned by over 15,000 institutions
    - full access for everyone in I.P. range
  - High visibility for your work
    - Search engines, "SEO", DOI/linking
- E-book readers enabled
  - E-file enabled e-book vendors' proprietary platforms
- Printed books as needed via POD
  - 72-hour transaction from order to ship-direct



# Print-on-Demand: good news for product developers (authors/editors)

- Enables E-book strategy
  - Valuable content adds value to the database
  - Printing equals demand (exactly)
  - Printed version full-color
- Zero Inventory enables flexible publishing tactics
  - Easier decisions regarding revised editions
  - Faster revisions enables "flag in sand" or "low-hanging fruit" tactics
  - Open to highly specialized/esoteric topics



#### Working with Springer is Fulfilling

- Support from Experienced Editorial Staff
  - Always available throughout development of your manuscript
- Quality Production Values
  - An end result that will showcase your work
- Global Dissemination in Print and Electronic Forms (Open Access, if needed)
  - Wherever there is an audience for your content, including language translations in key markets



#### Advantages of Publishing with Springer

- XML encapsulation of entire manuscript, improving SEO and interoperability across platforms
- Free Color electronic and print editions
- Immediate dissemination worldwide on publication to libraries receiving book content via SpringerLink
- Immediate availability globally in print and eBook formats (Open Access, if needed)
- Copyright registered in the name of the author



### How to Begin...

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